

Largest Employers in Douglas County

These employers provide more than
1 in every 3 jobs in the county

Employer Name

School District of Superior
University of Wisconsin- Superior
City of Superior
Burlington Northern/Santa Fe
Halvor Lines Inc
Vanguard Services Inc
County of Douglas
Advanced Data Comm Inc
School District of Maple
Ascend Healthcare (St. Francis Health)
Wal-Mart Associates Inc
Murphy Oil USA Inc
St Mary's Hospital of Superior
Indianhead Community Action Agency
Middle River Health Care Center Inc
The Duluth Clinic Ltd
Miners Inc (Super One Foods)
Amsoil Inc
Manion's Wholesale Building Supplies
Menard, Inc.
WI Department of Transportation
Superior-Douglas Co Family YMCA
Villa Marina Health & Rehabilitation
Wis. Indianhead Technical College
General Mills Operations Inc
Target Corporation
Northway Carriers Inc
Beverly Hlth & Rehab. (Fieldview Care)
Enbridge Employee Services Inc
WI Department of Natural Resources
Superior Water Light
School District of Solon Springs
Midwest Energy Resources Co
Compass Group HE Services LLC
US Superior Marketing Inc

Product or Service

Elementary & Secondary Schools
Colleges, Universities, & Prfsl Schools
Executive & Legis. Offices, Combined
Line-haul railroads
Gen.FrghT.Trckg, Lng-Distance, Trckld
Gen.FrghT.Trckg, Lng-Distance, Trckld
Executive & Legis. Offices, Combined
Telemarketing Bureaus
Elementary & Secondary Schools
Nursing Care Facilities
Discount Department Stores
Petroleum Refineries
General Medical & Surgical Hospitals
Home Health Care Services
Nursing Care Facilities
Off. of Physicians (except Mental Hlth)
Sprmrkts/Othr Groc.(not conv.) Stores
Petroleum/Petro.Prod.Whlrs (not bulk)
Roofing/Siding/Insul. Mat. Merch. Wlhrs
Home Centers
Regulation/Admin. of Transpo.Programs
Civic & Social Organizaions
Nursing Care Facilities
Junior Colleges
All Other Miscellaneous Food Mfg
Discount Department Stores
Gen. FrghT Trckg, Lng-Dist, not a Trckld
Nursing Care Facilities
Pipeline Transportation of Crude Oil
Admin. of Conservation Programs
Water Supply & Irrigation Systems
Elementary & Secondary Schools
Port & Harbor Operations
Food Service Contractors
Telemarketing Bureaus

Source: WI DWD, Unemployment Compensation file, June 2003

For more information: www.dwd.state.wi.us/lmi
Beverly Gehrke, Regional Labor Market Analyst
Department of Workforce Development
Office of Economic Advisors
15618 Windrose Lane, Hayward WI 54843
715-634-5289 or Beverly.Gehrke@dwd.state.wi.us

Job Centers in Northwest Wisconsin

WI Job Center-Ashland
411 Ellis Av
Ashland WI 54806
715-682-7220

Burnett Co Job Center
7410 Co. Rd. K #280
Siren WI 54872
715-349-2150

WI Job Center-Hayward
15618 Windrose Lane
Hayward WI 54843
715-634-7545

WI Job Center-Ladysmith
108 W Second St. North
Ladysmith WI 54848
715-532-2700

WI Job Center-Medford
624 E College Av
Medford WI 54451
715-748-5621

WI Job Center-Phillips
1408 Pine Ridge Rd.
Phillips WI 54555
715-339-7255
Park Falls Partner Off.
400 S 4th Av
Park Falls WI 54552
715-762-2477

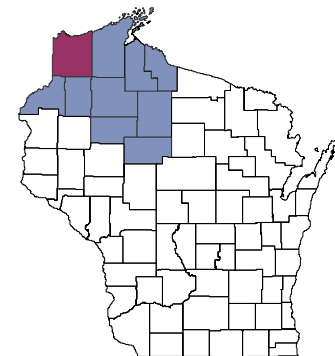
WI Job Center-Spooner
522 Service Rd Hwy 70 E
Spooner WI 54801
715-635-2175

WI Job Center-Superior
1805 North 14th St.
Superior WI 54880
715-392-7800

February 2004

DOUGLAS COUNTY

LABOR MARKET TRENDS



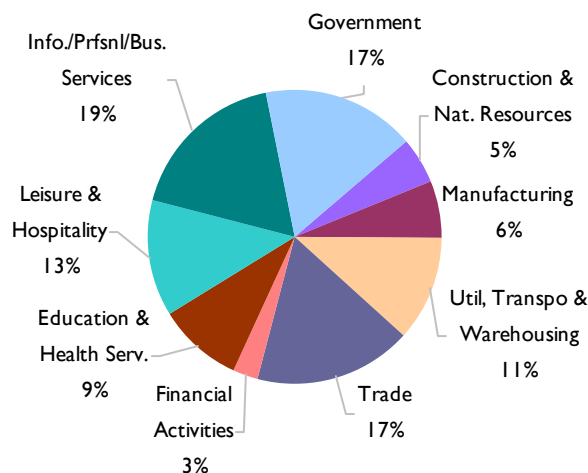
Douglas County...

is one of ten counties in the Northwest Wisconsin Workforce Development Area. The county is part of the Duluth-Superior Metropolitan Statistical Area (MSA) and, every day thousands of workers travel across the river to work in Duluth. Roughly two-thirds of the workers, however, work for employers in Douglas County, many of them included among the county's largest.

Roughly 11 percent of the jobs in the county, one of the largest shares in the state,

are in the transportation sector and several of the area's largest employers are from transportation. Local and state education are also among the largest employers and help to make government the second largest industry sector. Annual average wages for workers in transportation group in 2002 were \$43,483 while government workers averaged \$33,455. The annual average wage from all employers was \$27,031, roughly 83 percent of the average for workers in the state of \$32,422.

Employment by Industry in Douglas County: 2003



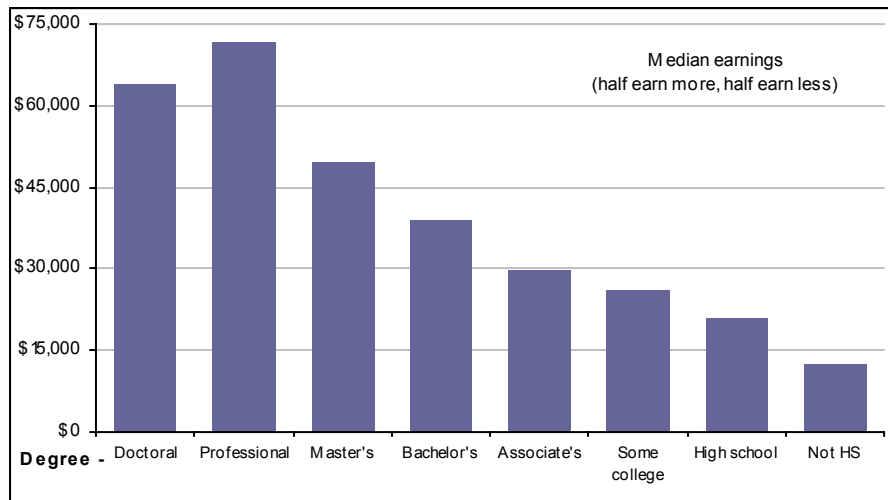
Occupations in demand in Northwest Wisconsin

	Top Ten Occupations	Education & Training Typically Required*	Average Wage**
Fastest Growth	Computer Scientists, NEC	Bachelor's degree	\$ 15.26
	Urban & Regional Planners	Master's degree	\$ 23.09
	Legal Assistants, NEC	Associate degree	\$ 13.99
	Life Sciences Teachers	Doctor's degree	\$ 46,900
	Merchandise Displayers	1-12 mo. on-the-job trng.	NA
	Sales Reps/Salespersons	Bachelor's degree	\$ 19.03
	Loan Interviewers	1-month or less training	\$ 11.49
	Reservation & Ticket Agts	1-month or less training	\$ 9.74
	Baggage Porters/Bellhops	1-month or less training	NA
	Funeral Attendants	1-month or less training	\$ 9.71
Most Openings	Cashiers	1-month or less training	\$ 7.54
	Waiters & Waitresses	1-month or less training	\$ 6.59
	Food Prep/Fast Food Wrkr	1-month or less training	\$ 7.21
	Retail Salespersons	1-month or less training	\$ 9.25
	Office Clerks, General	1-month or less training	\$ 9.72
	Food Prep. Workers	1-month or less training	\$ 7.74
	General Mgrs/Top Execs	Work exp. plus degree	\$ 32.04
	Teachers, Secondary Ed	Bachelor's degree	\$ 39,940
	Truck Drivers, Heavy	Vocational training	\$ 15.21
	Nursing Aides/Orderlies	1-month or less trng.	\$ 9.38

* The most common way to enter the occupation, not the only way

** Wages from balance-of-state for northwestern counties, 2002

National Median Annual Earnings by Education: 2001



Source: US Census Bureau, Current Population Surveys, March 2001

Wages for 40 Occupations with the most workers

in the labor market area including Ashland, Bayfield, Douglas, Iron, Sawyer, Vilas, and Washburn counties. These counties are grouped because 1) they share similar employment and wages AND 2) together met the minimum standard of 40,000 jobs needed to publish wage information. Hourly wage data was collected from local employers in 2002. **Half of all jobs in this area are in the occupations on this list!**

Occupation (ranked by employment)	Lowest 10% Wage*	Average/hour	Middle range* *
Cashiers	\$5.73	\$7.80	\$6.21 – \$8.48
Nursing Aides, Orderlies, & Attendants	\$7.67	\$9.35	\$8.20 – \$10.47
Truck Drivers, Heavy & Tractor-Trailer	\$9.81	\$14.84	\$11.04 – \$19.08
Retail Salespersons	\$5.82	\$8.40	\$6.41 – \$9.35
Carpenters	\$6.14	\$14.17	\$7.10 – \$17.60
Janitors & Cleaners, Except Maids & Hskpg. Cleaners	\$6.20	\$9.31	\$7.22 – \$11.15
Combined Food Prep./Serving Workers, incl. Fast Food	\$5.65	\$7.18	\$6.15 – \$8.02
Waiters & Waitresses	\$5.66	\$7.13	\$6.05 – \$7.88
Secretaries, Except Legal, Medical, & Executive	\$6.79	\$10.14	\$7.76 – \$12.46
Office Clerks, General	\$7.09	\$10.17	\$8.13 – \$12.16
Bartenders	\$6.14	\$7.72	\$7.00 – \$8.36
Bookkeeping, Accounting, & Auditing Clerks	\$7.60	\$11.75	\$9.31 – \$13.84
General & Operations Managers	\$12.91	\$30.13	\$17.68 – \$38.60
Registered Nurses	\$15.46	\$20.47	\$17.29 – \$22.41
Cooks, Short Order	\$5.50	\$6.81	\$5.81 – \$6.83
Maids & hskpg. Cleaners	\$5.95	\$7.92	\$6.73 – \$8.91
Maintenance & Repair Workers, General	\$7.60	\$12.19	\$9.06 – \$14.81
Teacher Assistants		\$20,532	(Annual average wage)
Laborers & Freight, Stock, & Material Movers, Hand	\$6.94	\$11.62	\$8.18 – \$14.00
Middle School Teachers, Except Special & Vocational Ed.		\$42,741	(Annual average wage)
Sales Reps., Whsl. & Mfg. Except Tech./Scientific Prod.	\$11.25	\$19.16	\$12.54 – \$22.23
Automotive Service Technicians & Mechanics	\$9.36	\$15.17	\$11.30 – \$19.12
Elementary School Teachers, Except Special Education		\$43,360	(Annual average wage)
Executive Secretaries & Administrative Assistants	\$9.49	\$13.98	\$11.57 – \$15.78
1st-Line Supervisors/Mngr. of Retail Sales Workers	\$7.84	\$14.06	\$9.35 – \$16.95
Stock Clerks & Order Fillers	\$6.23	\$9.06	\$7.05 – \$10.65
Landscaping & Groundskeeping Workers	\$6.46	\$9.92	\$7.64 – \$11.64
Receptionists & Information Clerks	\$7.18	\$9.39	\$8.41 – \$10.43
Industrial Truck & Tractor Operators	\$9.34	\$12.95	\$10.57 – \$14.97
Personal & Home Care Aides	\$7.36	\$8.77	\$7.88 – \$9.74
Cooks, Restaurant	\$7.37	\$9.22	\$8.00 – \$10.17
Dishwashers	\$5.73	\$6.91	\$6.13 – \$7.64
1st-Line Supervisors/Mngr.-Office/Admin. Supp. Worker	\$11.12	\$17.99	\$13.23 – \$20.93
Truck Drivers, Light or Delivery Services	\$6.53	\$11.15	\$8.10 – \$13.11
Licensed Practical & Licensed Vocational Nurses	\$11.60	\$14.11	\$12.45 – \$15.71
Secondary School Teachers, Except Special & Voc. Ed.		\$40,994	(Annual average wage)
Cooks, Institution & Cafeteria	\$6.48	\$9.24	\$7.64 – \$10.79
Food Prep. Workers	\$5.91	\$7.77	\$6.57 – \$8.71
1st-Line Supervisors/Mngr.-Prod./Operating Workers	\$12.19	\$18.25	\$13.99 – \$22.01
Packers & Packagers, Hand	\$5.73	\$7.42	\$6.18 – \$8.48

* only 10% of wages are lower

**middle 50% of wages (25% are lower and 25% are higher)